

Biography



Pat Sullivan
President of PMSI Ancillary Services Division

As President of the PMSI Ancillary Services Division, Pat Sullivan is responsible for leading the Medical Services and Equipment and Settlement Solutions operations, which include PMSI's home health, critical care, durable medical equipment and settlement solutions businesses. He is charged with managing the financial performance of the businesses, working collaboratively with the sales and account management teams to expand PMSI's customer base, and enhancing the operational infrastructure to achieve PMSI's short and long-term goals.

Pat's prior experience includes serving as Senior Vice President of Coventry Workers' Comp Services and President of The Sullivan Group, a national consulting practice specializing in strategic advisory and consulting services for the insurance industry. Pat was also one of the founders of Community Care Network (CCN), a national PPO and healthcare management company serving the workers' compensation and commercial group health industry sectors. At CCN, Pat led the growth and development of the company from startup phase through national expansion including a successful sale to Value Health in 1995. Earlier in his career, Pat held leadership positions in both claims and sales at the State Compensation Insurance Fund.

In addition to his insurance career, Pat was a founder, director and shareholder of Rancho Bernardo Community Bank (RBCB) which began operations in 1997 and was successfully sold to Community National Bank (CNB) in 2005.

Pat holds a Bachelor of Science degree in Political Science and Administrative Studies from the University of California.

